

19th December 2014

Mr Greg Watkinson
CEO
Economic Regulation Authority
Level 4, Albert Facie House
469-489 Wellington Street
Perth WA 6000

Dear Mr Watkinson,

RE: ATCO Gas Australia's Response to the ERA's Draft decision

ATCO Gas Australia (AGA) submitted its response to the Economic Regulation Authority (ERA) Draft Decision on AGA's proposed revisions to the Access Arrangement for the Mid-West and South-West Gas Distribution System on the 27th November 2014.

As part of the access arrangement revisions process, the ERA are accepting public submissions until 12th January 2015. ATCO Gas Australia would like to take this opportunity to submit supplementary information to support the 27th November 2014 response. This additional information provides further justification and support for AGA's proposed expenditure as well as new information relating to the rate of return not available at the time of the response.

Please find the following documents attached for your consideration:

Marketing and Business Development

- Business Development and Marketing NPV assumptions
- Updated benchmarking information on marketing and business development expenditure of other Australian utility businesses
- Review of WA Government Trading Entities expenditure in regards to marketing related activities.
- Excel workbook with the breakdown of the business development and marketing costs presented in chapter 6 and table 6:14
- Revised Table 6:20 NPV analysis by incentive program



- Confidential: Business Development and Marketing NPV assumptions
- Confidential: Excel workbooks detailing the assessments of the incentive programs

Capital Expenditure

- Confidential: Excel workbooks detailing the assessment of growth capex

I invite the ERA to contact AGA should any further information or clarification be required to assist in the completion of the review process and the release of the Final Decision.

Yours sincerely

Christie Foster
Regulatory Manager

