
ECONOMIC REGULATION AUTHORITY, ERA

APPLICATION FORM
PUBLIC CONSULTATION SUMMARY

SUPAGAS PTY LIMITED

GTL LICENCE APPLICATION AND GDL 9 TRANSFER

4.1.1 Identification of the applicant and a description of the applicant’s structure and key organizational relationships.

Application to obtain the approval of the Economic Regulation Authority ABN 96 646 258 286 (**ERA**) for (i) the grant of a Gas Trading Licence (**GTL**), and (ii) the transfer by Wesfarmers Kleenheat Gas Pty Ltd ACN 008 679 543 (**Kleenheat**) of its Gas Distribution Licence (**GDL9**), to Supagas Pty Limited ABN 50 074 008 496 (**Supagas**).

The issue of the GTL and transfer of GDL9 is required in connection with the proposed acquisition by Supagas of Kleenheat’s LPG distribution business (**Acquisition**).

Supagas is an Australian company registered under the Corporations Act 2001 as a proprietary company limited by shares.

Taiyo Nippon Sanso Corporation (TNSC) acquired Supagas in 2016. TNSC is listed on the Tokyo Stock Exchange.

Supagas had approximately 1,100 full-time equivalent employees as of 30 June 2024.

Further information about Supagas is available below and at www.Supagas.com.au.

Identity of applicant	Supagas Pty Limited ABN 50 074 008 496
Registered office	5 Benson Road Ingleburn, NSW 2565
Principal place of business	5 Benson Road Ingleburn, NSW 2565
Principal activities	Rental of gas cylinders and equipment; sale and distribution of LPG and industrial gases. LPG reticulation systems.

4.1.2 A description of the proposed licensed service(s).

GDL9 relates to what would, after the Acquisition, be Supagas’s operations as a supplier of gas from Liquefied Petroleum Gas (**LPG**) distribution systems that it owns and operates in Albany, Margaret River and Leinster.

The GTL is required in relation to what would, after the Acquisition, be Supagas's operations as a gas retailer in the Coastal and Great Southern gas supply areas. These retail operations relate to the distribution of LPG to small use customers via Supagas's LPG distribution systems in Albany and Margaret River.

4.1.3 A description of any service infrastructure/works involved.

As part of the Acquisition, Supagas will acquire from Kleenheat the personnel, assets, licences and approvals necessary to carry on the LPG distribution business. Supagas intends to utilise Kleenheat's know-how and other intellectual property relating to reticulated LPG supply, including the terms of the Kleenheat standard form customer contract.

The Acquisition will assist Supagas better service its customers in Western Australia. With the acquisition of the Kleenheat distribution and branch network, it positions Supagas to accelerate its next stage of growth, enabling an expansion of its product offering and delivery footprint for its customers. Supagas currently has an established presence in Western Australia with a branch in Perth and a gas manufacturing facility in Karratha.

4.1.4 A description of the licence operating area(s) for the proposed licensed services.

The supply areas for GDL9 will be the Coastal, Great Southern and Goldfields-Esperance supply areas.

The supply areas for the GTL will be the Coastal and Great Southern supply areas.

4.1.5 Information about the status of other essential regulatory and contractual approvals required to commence operation under the licence.

NA

4.1.6 Information on how the licensed activities will be funded. This can be high level and does not need to include commercially sensitive or confidential information (see section 4.3).

A combination of existing cash reserves and debt facilities that have been negotiated will be used to fund the purchase.

4.1.7 Information about why grant of a licence would not be contrary to the public interest (see section 3.4).40

Supagas is a leading supplier of LPG, industrial, medical, specialty and helium gases in Australia. We are a fast-growing nation-wide company and are rapidly building a reputation for growth and success based on an exceptional 'YES WE CAN' customer service offering and quality product in the highly competitive market. Today, Supagas has multiple distribution centres, branches and agencies growing

nation-wide and is able to provide a fast and reliable delivery along with personal responses to queries, ensuring quality service every time.

Supagas' state-of-the-art facilities allows us to offer multiple gas types and gas products, as well as run specialised laboratories to mix and test specialty gas. This helps us to better service our customers' needs and requirements.

Supagas is committed to outstanding customer experience by continuing to provide exceptional customer service and innovation to the markets it services.

Kleenheat has previously been issued GDL9 and a GTL for the same purposes as the GTL for which Supagas is applying, and Supagas intends to acquire the other related assets of Kleenheat and has offered employment to relevant Kleenheat employees. These licences will allow the Acquisition to proceed and for Supagas to continue providing services to the relevant customers on terms consistent with Kleenheat's current LPG distribution business.

Supagas operates in the Dangerous Goods industry, holds numerous Dangerous Goods licences, and operates 2 Major Hazard Facilities. Based on the above, Supagas believes the issue of the GTL and transfer of GDL9 should occur and will not be contrary to the public interest.

4.1.8 If you are applying for a water services licence to supply potable (drinking) water, information on the source of the potable water and if it will be covered by a drinking water source protection plan. You should structure the summary in accordance with sections 4.2 to 4.6 of this guide

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